

NICOLA FRANCIA, head of external network and public distribution of private investors products Italy, Unicredit



Within his role, Nicola is in charge of public distribution activity for Italy and France and sales distribution for Italy and Ticino (Switzerland). Before joining UniCredit in 2015, Nicola spent the majority of his career working for ABN AMRO and RBS, covering various roles in private investor products distribution before the appointment as head of public distribution EMEA. Nicola participated to the foundation of the Italian Certificates and Investment Products Association (ACEPI) in 2008.